

#### GREEN PRODUCT VALUE CHAIN



7<sup>th</sup> Annual GC3 Innovators Round Table Supply Chain Perspectives Bio-based Solvents for Cleaning Products







Cellulosic **Biomass** 



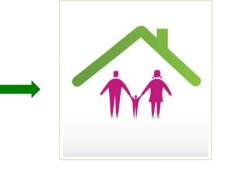












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# Who is Segetis?

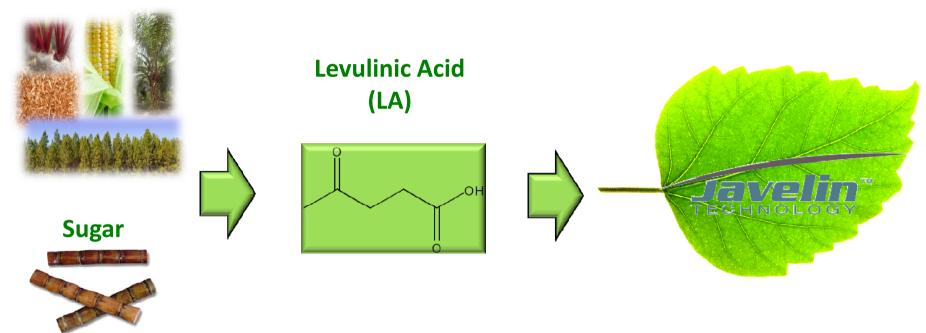


## Who is Segetis?

- Green & Rapidly Growing Chemistry Company
- Replacing petrochemicals with novel bio-based materials offering superior performance and sustainability
- Secured composition of matter patents for long term business advantage
- Leading-edge clean-tech investment backing from Khosla Ventures, MLSCF, DSM

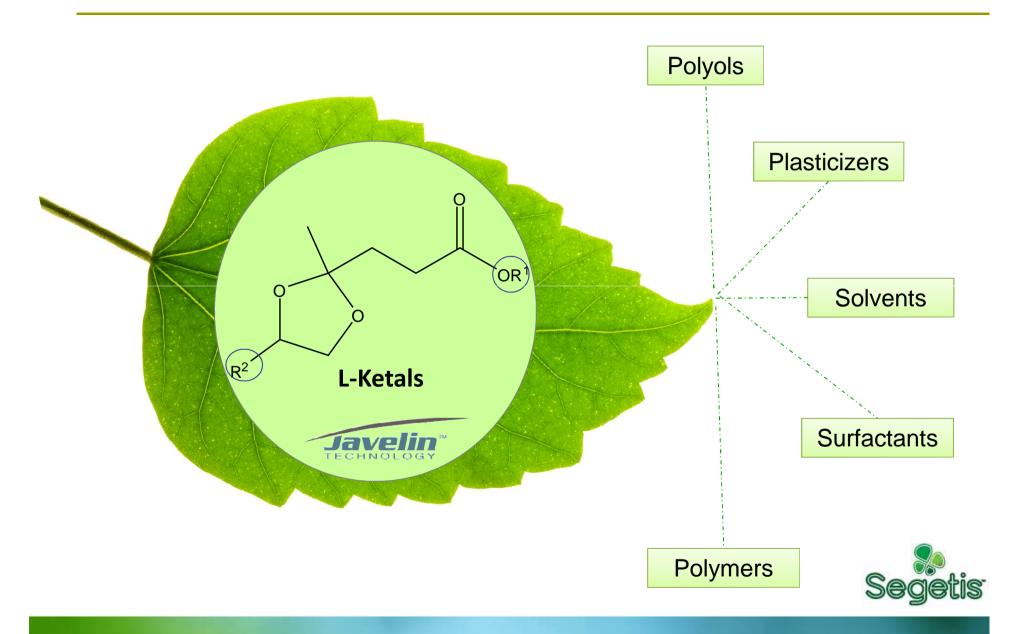
#### Segetis Supply Chain: Renewable Feedstock to High Value Chemicals

#### **Cellulosic Biomass**

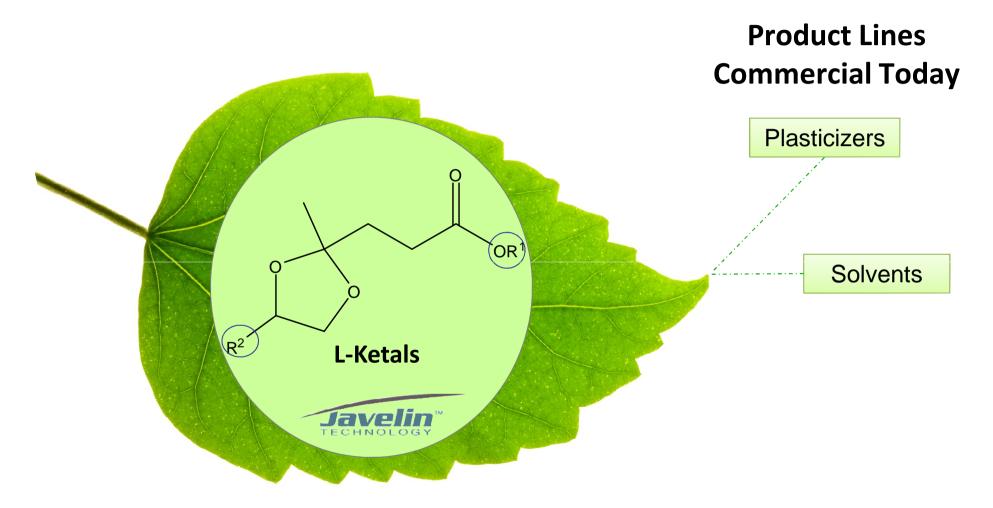


Segetis Patented Process / Products has Created a Platform of 1,000+ Compositions with Tailored Performance based on Javelin<sup>TM</sup> Technology

#### Multiple Product Lines Stem from Levulinic Ketals



## Multiple Product Lines Stem from Levulinic Ketals







Sustainable Materials
Can Take on a
Leading Role For
Change







## Only if they provide ...

Performance, cost effective economics and a dramatically improved health and environmental footprint



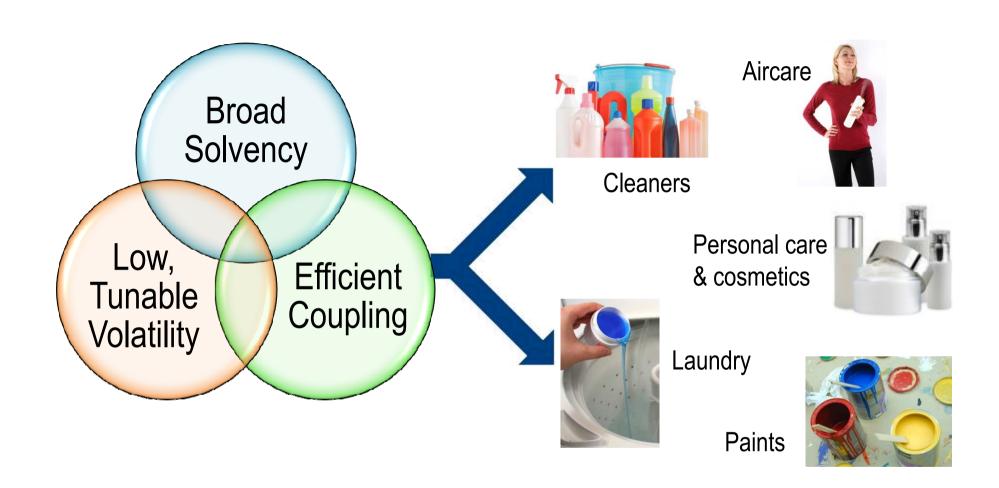


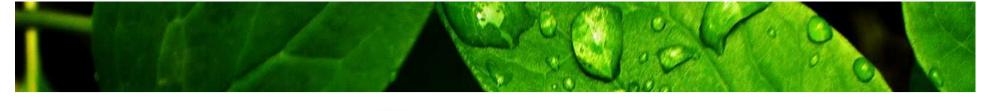
### **Directional Change in the Specialty Solvents Market**

- ■Non-Toxic
- Strong Solvency & Coupling Power
- ■VOC Compliance in Cleaners, Coatings & Personal Care
- ■Low-No Odor
- ■New Performance



## **Segetis Universal Functional Solvents**





Cellulosic **Biomass** 





**Consumer** 













Although there are drivers to performance & safer alternatives, the supply chain has its challenges



## New Chemistry Requires New Thinking

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- What the heck is a Levulinic Ketal?
- I need to think differently?
- Not a synthetic equivalent?
- Softer pH?
- No VOCs?
- Rethink my formulations?
- Similar plus new performance?

#### New Thinking Requires Customer Collaboration



- Thinking differently is what has enabled Seventh Generation to bring innovative new "performance" products to the Market using Segetis Solvents
  - Wood Cleaners
  - Stainless Steel Cleaners
  - Granite Cleaners

#### **Enhancing the Sustainability Profile**



In comparison to petro-based alternatives

- Save 2 gallons of gasoline per gallon of Segetis product
- Save 7 tons of CO<sub>2</sub> equivalents per ton of
   Segetis product



#### **Dramatically Improved Health and Environmental Footprint**

#### **Segetis Solvents:**

- LD50 > 5000mg/kg- Non-Toxic
- AMES testing shows no mutagenicity
- Biodegradable
- "Mild" eye irritation; no skin sensitization
- All modeling shows low risk to human health and the environment
- No restrictions from EPA for water release
- Non VOC for consumer products









Soaring Performance, Sustainable Solutions

#### Performance & Sustainability Without Compromise





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